

Ontario's Funded Energy Manager Programs

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"We're making real change."



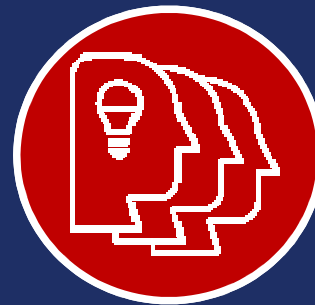
Energy Manager (EM) Program



\$70m
Largest EM
Program



Up to
\$150K/yr
per EM

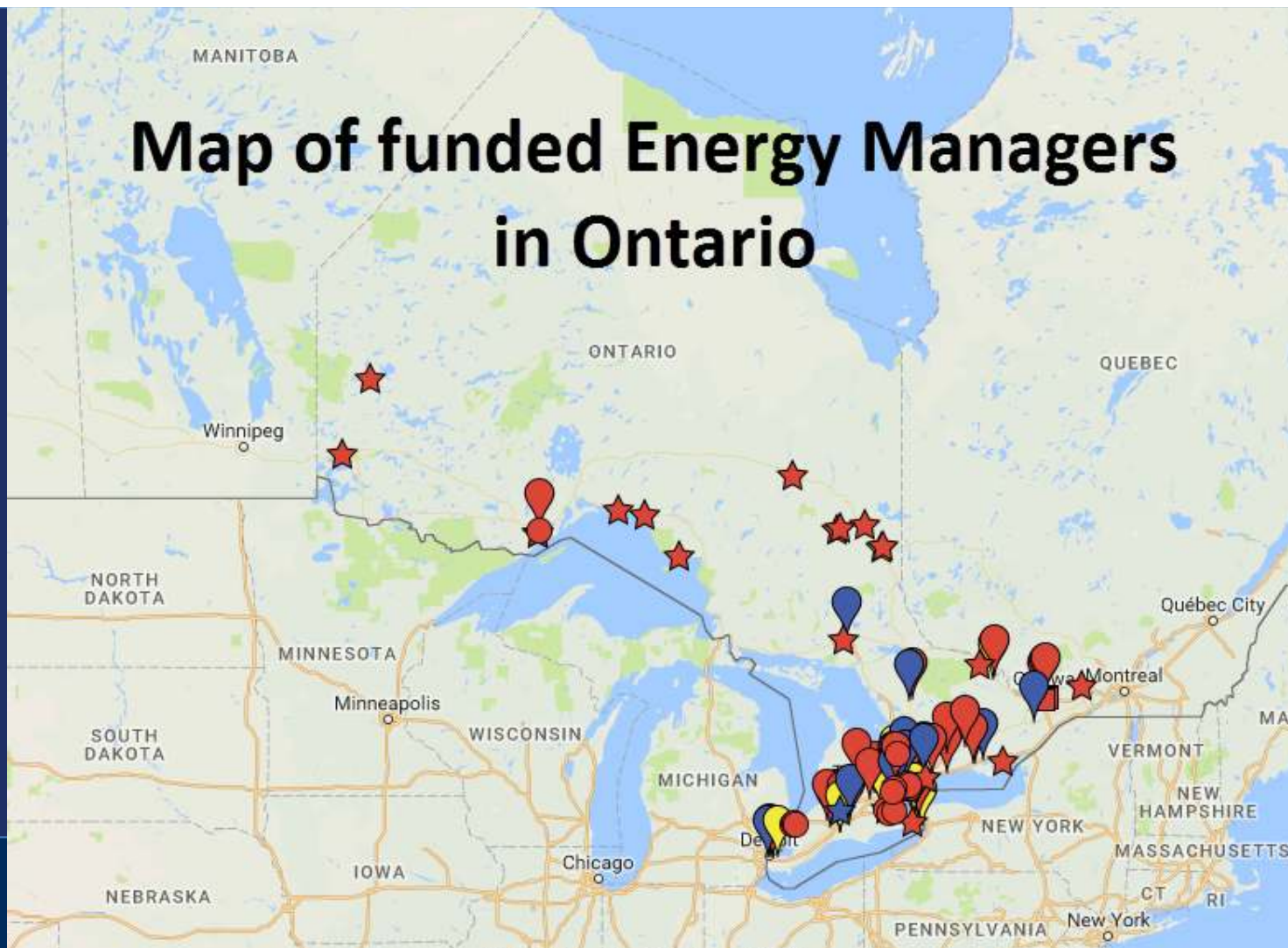


150 EMs
across ICI
by 2020



820 GWh
savings
target

Map of funded Energy Managers in Ontario



Energy Manager Support





MIKE LITHGOW



MANAGER OF ENERGY & CLIMATE CHANGE
SUNNYBROOK HEALTH SCIENCES CENTRE



CHAD BERNDT



ENERGY MANAGER
UNIVERSITY HEALTH NETWORK

RESULTS TO DATE



- **163** -
ENERGY MANAGERS
FUNDED



EMBEDDED IN

22 SECTORS, including:

School Boards/
Educational



Automotive Assembly



Healthcare



Retail
Services

Saving:

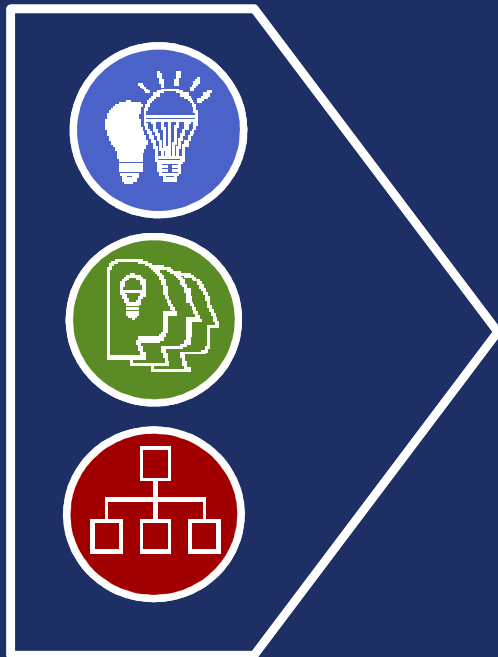
947 GWh

THROUGH INCENTED PROJECTS

226 GWh

ADDITIONAL NON-INCENTED SAVINGS

The Five Ideal Characteristics of an Energy Manager*



1. Well-known and respected
2. Knows the site and the people
3. Is a compulsive delegator
4. Acts as a communications hub
5. Shows appreciation

*S. York, Advancing Energy Efficiency: One Large Industrial Company's Approach to Strategic Energy Management